

Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W

-----030647Z 031878 /15

R 030234Z FEB 77

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 8889

UNCLAS BANGKOK 2614

E.O. 11652: N/A

TAGS: BEXP, TH

SUBJECT: ADS REQUEST FOR WEST CHEMICAL PRODUCTS INC., LOS ANGELES,
CALIF.

REF: COMMERCE CD-144, 10/13/76 AND 1/12/77

THE INITIAL REQUEST FOR THIS ADS, SENT BY USDOC ON 10/13/76 WAS
NOT RECEIVED UNTIL LATE DECEMBER. THE SECOND REQUEST MAILED ON
1/12/77, WAS RECEIVED ON 1/24/77.

THE FOLLOWING FIRMS HAVE BEEN CONTACTED INDIVIDUALLY AND HAVE
EXPRESSED AN INTEREST IN REPRESENTING WEST CHEMICAL
PRODUCTS, INC. AS COMMISSION SALES AGENTS FOR INDUSTRIAL PRO-
DUCTS, SANITATION & MAINTENANCE PRODUCTS, HOSPITAL & HEALTH CLINIC
PRODUCTS AND AIR FRESHENER.

1. MULLER AND PHIPPS (THAI) LTD.
306 SILOM ROAD, CENTRAL BLDG., G.P.O. BOX 392
BANGKOK, THAILAND
CONTACTED: MR. CHATCHAI CHANTAVONGVUTH, ASST. SALES MANAGER
CONTACT: MR. PRIDA PHANICHPRAPHAI, MANAGER, PHARMACEUTICAL
SECTION
PHONE: 2332461, 2345011
CABLE: MULPHICO
TELEX: TH 2172

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COMMENT: THIS AMERICAN FIRM IS A SUBSIDIARY OF MULLER AND
PHIPPS INTERNATIONAL CORPORATION OF NEW YORK WHICH HAS MORE
THAN 30 BRANCH OFFICES AROUND THE WORLD. THE FIRM HAS BEEN
APPOINTED DISTRIBUTOR IN THAILAND FOR A NUMBER OF AMERICAN
AND EUROPEAN PRODUCTS AND IS WELL KNOWN IN LOCAL
BUSINESS CIRCLES. IT IS CONSIDERED AS GOOD TRADE CONTACT
FOR AMERICAN FIRMS.

2. PAKDI INTERNATIONAL CO., LTD.

1126 NEW PETCHBURI ROAD

BANGKOK, THAILAND

CONTACT: DR. OMSIN BULPAKDI, MANAGING DIRECTOR

PHONE: 2333569

CABLE: PAKDIINTER

COMMENT: DR. OMSIN BULPAKDI, MANAGING DIRECTOR OF PAKDI INTERNATIONAL CO., LTD. AND RECENTLY OPENED PETCHBURI HOSPITAL, IS WELL KNOWN WITHIN MEDICAL AND HOSPITAL CIRCLES. FIRM HAS IMPORTED MEDICAL AND HOSPITAL SUPPLIES SINCE ITS ESTABLISHMENT IN 1969. IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

3. SURGICAL INSTRUMENTS (THAILAND) LTD.

176 SOI CHONG WET ANUSORN, 64 SUKHUMVIT ROAD

BANGKOK, THAILAND

CONTACT: MR. T.M. EVANS, SALES DIRECTOR

PHONE: 3932141-6

CABLE: DITRACO

COMMENT: ESTABLISHED 1969, FIRM IS A MEMBER OF THE DTC GROUP OF COMPANIES, OF WHICH THE DIRECT TRADING CORPORATION LTD. (WTDR 11/68) IS THE PARENT COMPANY. IT IMPORTS SURGICAL, SCIENTIFIC INSTRUMENTS AND HOSPITAL EQUIPMENT FOR DIRECT SALE TO GOVERNMENT AND PRIVATE HOSPITALS AND CLINICS. IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR AMERICAN FIRMS.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: N/A
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Expiration:
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Format: TEL
From: BANGKOK
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19770278/aaaacrbm.tel
Line Count: 89
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3423179
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR WEST CHEMICAL PRODUCTS INC., LOS ANGELES, CALIF.
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vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/83b0cdcc-c288-dd11-92da-001cc4696bcc
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